



## Sales in the third quarter of 2010

### Confirmation of improved conditions

### Establishment of a controlling holding company

#### *Consolidated turnover for the first 9 months (1 January to 30 September)*

In EUR m – unaudited	2010	2009	Variation
1 <sup>st</sup> half	106,0	106,4	-0,5%
3 <sup>rd</sup> quarter	54,8	52,0	+5,3%
9-month total	160,7	158,4	+1,4%
At constant exchange rates	158,3	158,4	0%

Turnover in maintenance and services came to €63.8 m, representing 39,7% of total turnover, an increase of 7,3% despite a slowdown in the lift segment.

Order backlog increased over the period by 19% to €44.9 m.

Margins showed a gradual improvement, which could continue in the final quarter.

The Group has confirmed its latest full-year sales growth forecast of 0/+2%.

#### *Establishment of a French controlling holding company*

On 21 July 2006, Mr Helmut H. Bunzl, CIC Banque de Vizille and Banque Federative du Credit Mutuel (BFCM) signed a shareholder agreement establishing a concerted group with over 50% of the share capital and voting rights of **agta record**. The terms of that agreement were published by the Financial Markets Authority on 28 July 2006. The heirs of Mr Helmut H. Bunzl have become parties to the majority agreement dated 21 July 2006, and hence are entitled to all the rights and bound by all the obligations of that agreement.

In order to support the growth of **agta record** and reinforce control of the Group, each of the parties to the majority agreement signed a contract on 25 October 2010 concerning the establishment of a controlling holding company incorporated under French law, into which the signatories bring in the total of their agta record shares.

A shareholder agreement covering the shares of the holding company will be signed. Under the terms of that agreement, the signatories will undertake, in particular, to retain their shares in the holding company for at least 5 years

The holding company will take over the obligation, currently assumed by the concerted shareholder group, to require any future acquirer of the controlling interest held by the holding company to issue, within the ten stock exchange business days following the acquisition of the said controlling interest, a voluntary public offer (within the meaning of the general regulations of the Financial Markets Authority in France) for 100% of the shares of **agta record** not already held by the holding company.

That undertaking will also apply in the event of any disposal by the signatories of a controlling interest in the holding company.

A further financial notice will be published once the holding company has been established.

**Next press release:** full-year sales figures, 27 January 2011 (after trading).

### *About agta record*

Ranking among the top players on the European market in automatic pedestrian doors, **agta record** calls on its integrated technological and commercial know-how. The group's extensive expertise covers the design, production, marketing, installation and maintenance of a large range of automatic doors.

Based in Switzerland, **agta record** is present in 40 countries throughout the world through its subsidiaries.

**agta record** is listed on **Euronext Paris – foreign stocks**